



UNITED COMMERCIAL
ENERGY PARTNERS

POWERING YOUR BUSINESS

United Commercial Energy Partners provides energy management assistance and custom electricity optimization for thousands of companies, in every industry, spanning across every deregulated market in North America.

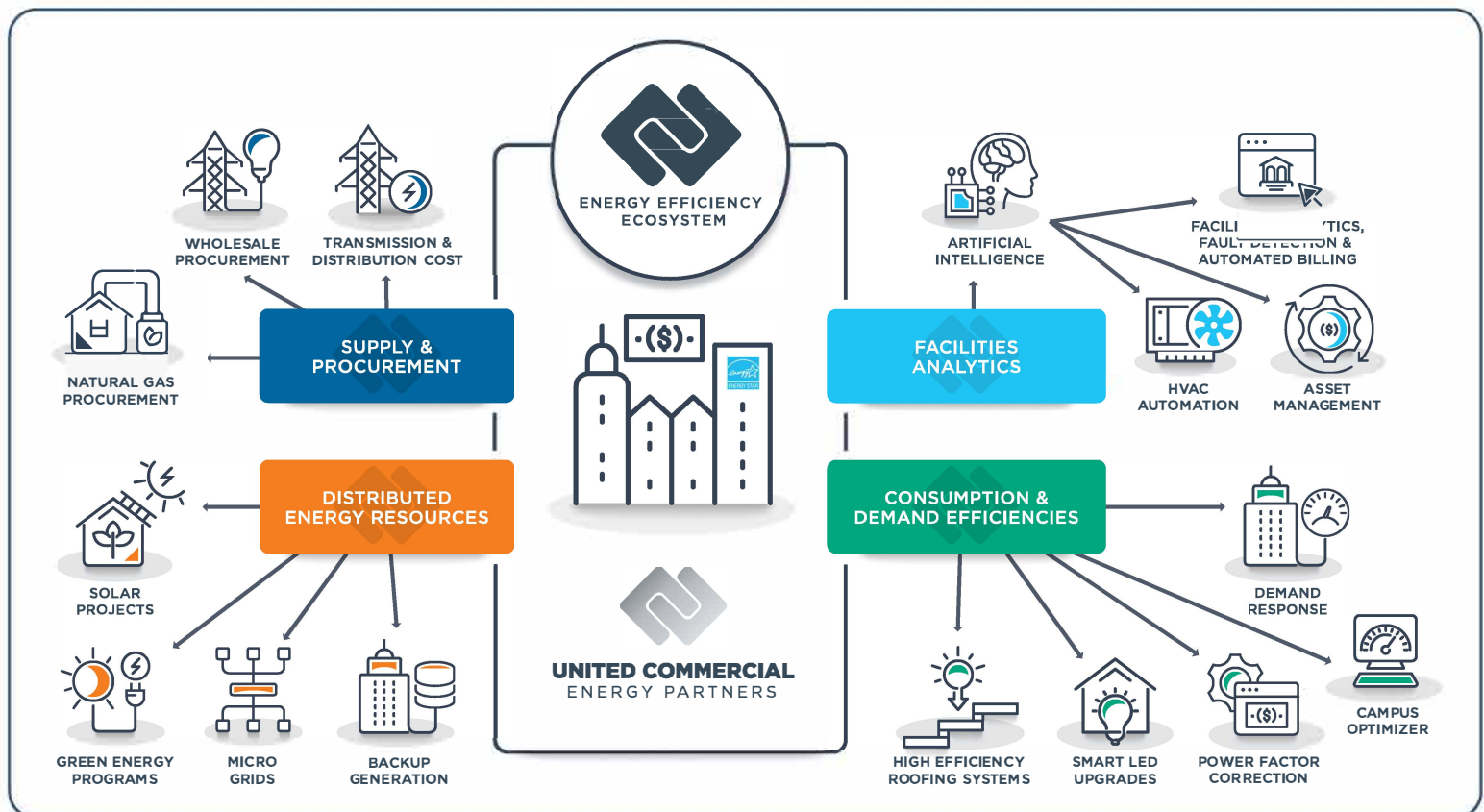
Our Process

Our proprietary process is recognized as an industry leading energy optimization strategy that is encompassing both state of the art technology and premiere industry relationships. UCEP Efficiency & Optimization Projects are patented and unique to us which means we do not have competition! Our expertise allows us to stand alone in our ability to manage your company's energy profile, leading to efficiency, sustainability, and reduced operating expenses guaranteed.



Although I was not a believer in using a third party energy management firm in the past, I do not believe I will ever tackle this again without such assistance. It just makes sense to have someone in your corner fighting for your best interest and as far as we are concerned at Mustang SWD, we're glad it's United Commercial Energy Partners doing just that.

– Boyd Saller, Co-Founder,
Mustang SWD Operating, LLC



Powerful Partnerships

Our strategic partnerships with retail electric suppliers, local utilities, electrical engineers, innovators in facilities automation and AI technology, in conjunction with our team of industry experts – make us a singular source for ANY energy related needs.

Have you ever wondered how much money it would save your business if it was running at optimal efficiency?

Let us show you what that looks like!

**ON AVERAGE,
WE SAVE OUR CLIENTS
34% OFF
THEIR ELECTRICITY
EXPENSES.**

**WE HAVE SAVED
OUR CLIENT'S
MILLIONS
AND HAVE ONE OF THE
HIGHEST CUSTOMER
RETENTION RATES IN
THE INDUSTRY.**

Our Mission

Our objective is simple. Optimize the way your company utilizes its power and proactively ensure you're consistently paying the absolute minimum for monthly energy consumption.

Powering Your Business

For business owners, the expenses associated with their energy consumption are directly linked to changing production schedules, varying hours of operation, fluctuating market demands, and unique business processes. With this many factors to take into consideration, there's no singular solution that applies to all consumers. United Commercial Energy Partners excels at providing energy mitigation strategies that are catered to each of our client's unique energy profile. We will tediously analyze every aspect of your company's over-all energy expenditure to identify ANY areas in which we can save you money. UCEP's energy-cost mitigation strategies are designed to help companies lower their monthly operational expenses, reduce peak energy demand, improve overall energy efficiency and reduce annual retail spend.

Who is Your Trusted Energy Advisor?

Contact us simply send over a recent electricity invoice for a free, no obligation bill audit and savings analysis.





UNITED COMMERCIAL ENERGY PARTNERS

POWERING YOUR BUSINESS

MUSTANG SWD SAVES \$3 MILLION THROUGH UNITED COMMERCIAL ENERGY PARTNERS

Unaware of how much it could save on electricity usage costs, Mustang was presented with an opportunity to save more than a half-million dollars a year.

Sometimes it takes effort to find a solution for a problem your business has. Sometimes a solution finds you. Sometimes that solution is for a problem you didn't even know you had. That was the case for Mustang SWD Operating, a Dallas-based company that builds and operates commercial saltwater disposal facilities in the Permian Basin region of Texas.

Currently, Mustang maintains five field offices and facilities in West Texas, and like any industrial site, they use their fair share of electricity. The company had been through the process of rate shopping for power before and felt they landed a good deal.

"We thought we had as good as we could get in terms of costs for our electricity use," Boyd Saller, Managing Member of Mustang SWD, said.

Mustang had started with an energy broker, but then was approached by another company offering a better deal. Saller admits they probably failed to *"do enough homework on the situation,"* and signed a contract without knowing as much as they needed to know. But thankfully, a better solution found Mustang.

A Solution that Reveals a Problem

Not even recognizing its need for energy management, Mustang was again approached about its electricity

costs. This time by United Commercial Energy Partners.

"I would personally recommend United Commercial Energy Partners to any residential, commercial or industrial consumers who may be looking for help with any energy related needs."

"United saw what we were paying with our existing provider and went to town on what they could provide," Saller said. "When they approached us, they had a significant amount of work done at their expense to represent, in detail, the savings we could take on by signing with them. That was really impressive. They did a significant amount of due diligence on our case before even coming to us."

United provided Mustang with an in-depth, per-meter analysis, and also provided something even more eye-opening to Saller.

"They educated us on the power market," Saller explained. "Not only did they have all this detailed work to show about our situation, but they also educated us on how the power industry and market works and the ins and outs of it. They showed how and why they were going to be able to save us so much money. It was a great education about how the power market functions."

Armed with a clearer vision of the commercial energy market and a multi-faceted presentation laying out the potential for \$3 million in savings over the first five years, Saller and his team felt compelled to act.

"It was hard to say no, frankly," Saller said. "They provided so much data to back up the plan they could provide and the savings that went along with that. It was really a no-brainer for us because of all the work they put into the details and presentation."

“They follow up with me and let me know what they’re seeing as far as changes in the market,” he said. “We signed a long-term deal, but they’re still looking to make sure we’re happy with the service and inform us on changes and trends going on ... It helps streamline your financials. When you have this fixed cost there, that helps with financial planning.”

“I’ve been impressed with everyone I’ve dealt with there,” he said. “I like that they didn’t come at us with a ‘we know better’ approach. They just presented the facts. It was a refreshing pitch and they do the work to back up what they promise, instead of just trying to convince you they know better than anyone else. We could tell they had done months of work before even approaching us.”

Mustang SWD went from being unaware of how much it was overpaying for utilities to not only saving millions, but having a knowledge of the energy market that will help it avoid making similar mistakes in the future.

“It was a simple decision. It just made a lot of sense.”

Productivity to Secure Savings Now and Later

Encouraged by the opportunity to significantly cut its fixed energy costs, Mustang signed a long-term deal with United.

“The savings were immediate once we switched over,” Saller added.

But Saller also appreciates that United didn’t just close the deal and ride off into the sunset.

More than Savings

It’s easy to feel good about saving more than a half-million dollars annually on energy consumption costs, but Saller’s satisfaction with United extends beyond just the monetary aspects.



**You are
overpaying
for electricity.
We guarantee it.**

ucepartners.com



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469.646.4380 | info@ucepartners.com | www.ucepartners.com



MUSTANG SWD OPERATING, LLC

ATTN: Jesse Crook
United Commercial Energy Partners
6801 Gaylord Pkwy STE 200 Frisco TX 75034

I am writing to express my overwhelming appreciation for the tremendous work that United Commercial Energy Partners did for us here at Mustang SWD Operating. From the original communication, to the in- depth per meter analysis you completed, and down to signing on the dotted line for our new agreement, I must say you've exceeded any of our expectations of what was/is possible when it comes to energy management.

Our new agreement that was put in place is on track to save us nearly \$3,000,000 as a result of the opportunities uncovered by your team. The quick communication and ease to work with your firm has been a breath of fresh air vs. dealing directly with the supplier like we've done in the past. Although I was not a believer in using a third party energy management firm such as yours in the past, I do not believe I will ever tackle this again without such assistance. It just makes sense to have someone in your corner fighting for your best interest and as far as we are concerned here at Mustang SWD we are glad it is United Commercial Energy Partners doing just that.

I would personally recommend United Commercial Energy Partners to any residential, commercial or industrial consumers who may be looking for help with any energy related needs. You and your team are great!

Very truly yours,

Boyd Saller
Managing Member




United Commercial Energy Partners
6801 Gaylord Pkwy Suite 200
Frisco, TX 75034



Champion's Umbrella consists of manufacturing plants scattered all across North America. In the past, we simply left it up to each individual plant to source and manage their power contracts for their specific location. This led to all of our facilities utilizing different suppliers, paying different prices, contracts expiring at different times, and made the process of managing the power supply agreements at a corporate level much more difficult. United Commercial Energy Partners approached us in 2018 with a strategy to help solve a problem we hadn't given much thought to previously. They proposed that, if we gave them our blessing to do so, their team would proactively reach out to each deregulated facility for all of our subsidiaries in North America. Since then, they autonomously worked with the local controllers to ensure our plants were paying the absolute minimum for their energy consumption while simultaneously making us aware of any savings opportunities or hedges we should take at HQ.

Over the last 18 months, UCEP has successfully procured wholesale electricity agreements for all of our plants in Texas, Ohio, and Pennsylvania. Despite the volatility with energy prices over the last two years; Their work for our company thus far has translated into a net reduction of roughly 16% in electricity costs and has already saved Champion Homes nearly seven figures on the electricity alone. Furthermore, UCEP has assisted various plants obtain Sales Tax exemptions, procure Natural Gas contracts, and assisted in creating solutions to manage overall expenses on a micro and macro level. Given the scope of their services; I'm convinced this is only the tip of the iceberg as far as the value they have brought and the value they WILL ultimately provide Champion Home Builders when all of their work is done.

Personally, I would highly recommend United Commercial Energy Partners to any commercial/industrial consumers that are looking for a group of highly experienced energy managers that have a track record of helping businesses significantly reduce their operating costs.

X 

Jim Raymond
Sr. Director of Purchasing
Skyline Champion / Champion Homes



We have been a builder / developer in East Dallas for over 30 years. I own Power Properties which has a portfolio of 32 apartment buildings totaling nearly 700 units and I'm also the owner of Ritzy Room Management which is our corporate housing division. Our monthly rental fee is what we call "all in". In other words, it includes both the monthly rental fee plus utilities.

We were contacted by UCEP in May 2017 at a time when we were researching utility expenses and ways in which to save money. They proposed their team would do the work to research and negotiate with local energy suppliers to find us the absolute best price and contract language for our business model. They helped us navigate the entire process and we ultimately were paired with TXU Energy. Thanks to Quinn, Jesse, Ryan, and the rest of their team - we have saved millions of dollars over the past 4 years. They have significantly reduced our overall operating costs and enabled us to capitalize on the savings by using that money in ways that help us reach our own company goals. Thanks to their insight, experience, patience, and tenacity in their attempt to help us, we will continue paying one of the lowest electricity rates of ALL TIME until 2029. For that, I would say to any business that is looking to reduce utility cost and work with a energy management team that is not only experienced, but operates with integrity, I would highly recommend United Commercial Energy Partners.

Best,



Braden Power

Owner / CEO



POWER PROPERTIES

Ritzy Room, LLC

Tel (469) 466-9748

4502 Reiger Ave, 1st Floor
Dallas, TX 75246

Website: www.ritzyroom.com
Email: frontdesk@ritzyroom.com